

WHITI WHITI ORA



OPEPE FARM TRUST

2022 AGM

Governance

Opepe Farm Trust Trustees: Temuera Hall (Chairperson), Ngahere Wall (Deputy Chair), Heemi Biddle, John Tupara, Renée des Barres

Associate Trustees: Diane Karaitiana, Tia Greenaway and Te Aue Addison-Valaau

Opepe General Partner Limited Directors: Brad Tatere (Chairperson), Temuera Hall, Ngahere Wall, Renée des Barres

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Vision

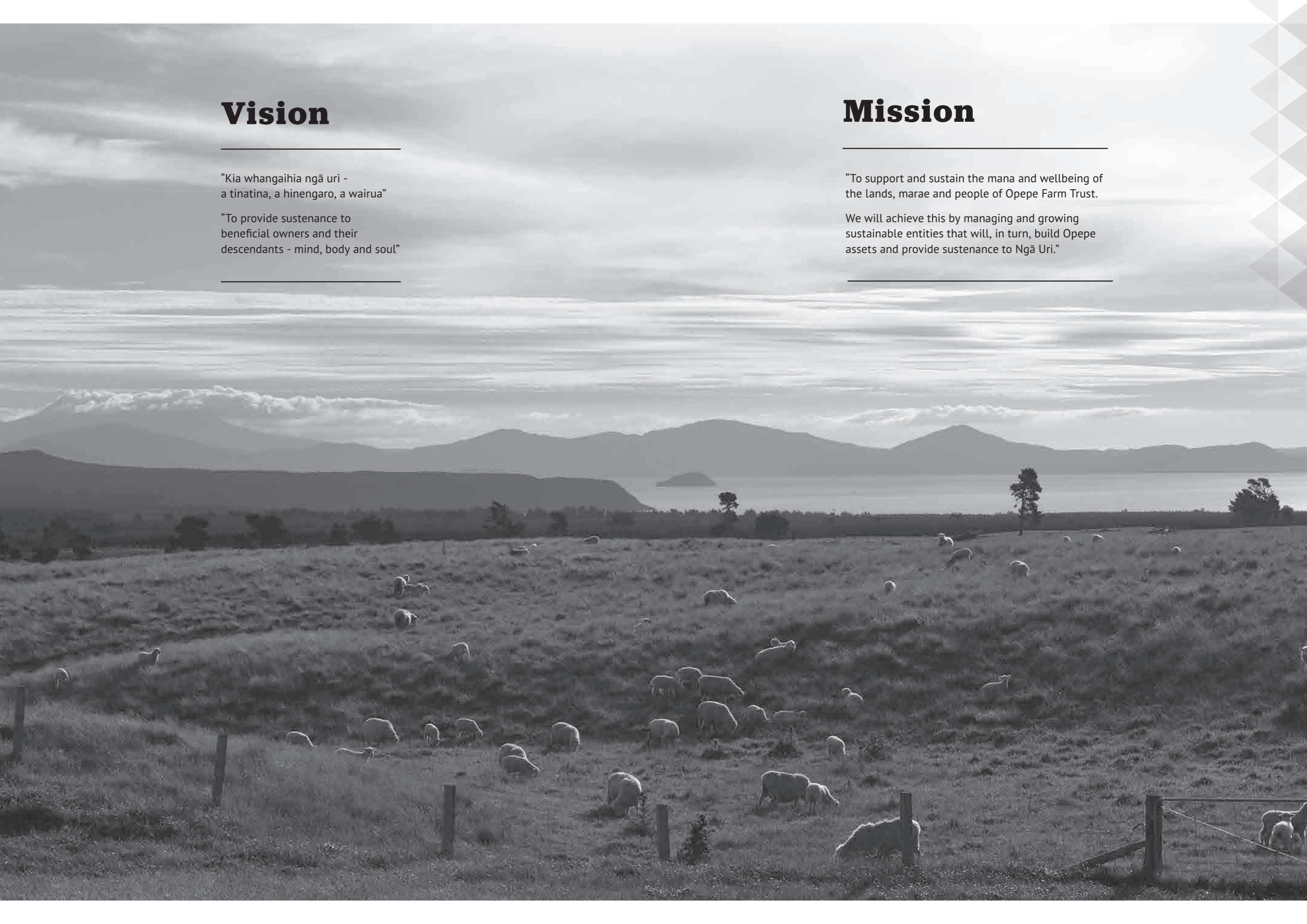
“Kia whangaihia ngā uri -
a tinatina, a hinengaro, a wairua”

“To provide sustenance to
beneficial owners and their
descendants - mind, body and soul”

Mission

“To support and sustain the mana and wellbeing of
the lands, marae and people of Opepe Farm Trust.

We will achieve this by managing and growing
sustainable entities that will, in turn, build Opepe
assets and provide sustenance to Ngā Uri.”



Ngā Whanonga Pono o Opepe - Opepe Values



What Constitutes...

RETURN (UTU)

KA UTUA TŌ MAURI: GIVEN, FELT, OR DONE IN RETURN

- Care for and give back to the local communities.
- Repay the special nature (life force vital essence).
- Identify what are the key drivers to success and repay the source: people, clients, environment, communities.

What Constitutes...

WHENUA (LAND)

WHANAUNGATANGA TŌ AO: RELATIONAL, INTERCONNECTED WORLD

- Land does not exist by itself and is best considered as part of an ecosystem, thus displaying connectivity and valuing relationships.
- Understand all your relationships: internal and external, commercial, social, environmental and cultural. Have a relationship with and care for all aspects of your environment. Inputs, outputs, environmental and social, tangible and intangible, such as behaviours and values.
- Does the land user display a relational behaviour? Do they measure, manage and mitigate their environmental and social impact? This is consistent with principles of circular economy and zero cost accounting.

What Constitutes...

TĀNGATA (PEOPLE)

WHAKATAU TŌ KAHA: CONSENSUAL – COLLECTIVE POWER

- People are part of the relational ecosystem.
- The aspect of tāngata that is important is their behaviours and ethics: relating to or involving consent or consensus, and being open and transparent.
- Acting with integrity, harnessing your strength. Understand the collective strength across the business. Manage, sustain, and share those strengths. Understand what is working well and why. Apply the learning elsewhere.

What Constitutes...

WAIKUA (SOUL / SPIRIT)

KA HONOTAHĪ TŌ WAIKUA: COMPLEMENTAL AND COLLECTED

- Combining in such a way as to enhance or emphasise the qualities of each other or another; sharing wealth.
- Connect, bring together as one your spiritual essence.
- Core principles and values extend beyond physical and material gain.

What Constitutes...

HINENGARO

HŪMĀRIE TŌ MĀRAMA: HARMONY AND COLLECTIVE UNDERSTANDING

- The state of 'being in agreement' or concord; the quality of forming a pleasing and consistent whole. Display a willingness to change, adapt and engage new technologies.
- Be good natured, genial, and beautiful. Be clear and transparent, displaying honesty and integrity, with clear communications. Be conciliatory and collaborative in negotiations so that situations can be win-win for everyone wherever possible.

What Constitutes...

WAIORA (WELLBEING)

KIA KAWA TŌ ORA: CYCLICAL BEHAVIOUR LEADING TO SUCCESS

- Occurring in cycles; recurrent, leading to long term sustainable growth potential. Protocols and policies around what is considered successful beyond financial success. Celebrate and acknowledge success.
- Encourage successful behaviours and practices: phase out waste and pollution; identify and demonstrate environmental reduction targets. Ka mimiti (reduce), ka tukuru (reuse), ka whakahou (regenerate).

Opepe Kaupapa Strategy - On a Page



PRIMARY DRIVERS

The primacy of what's best for the whenua and what's best for the people, while acknowledging the Trust's role as food producers

A desire to liberate the Trust from the structural/functional constraints that were imposed, towards something that is more "fit for purpose"

That capacity, scale of ambition and impact constraints could be addressed by working with other Trusts who have the same owners

Look at investment opportunities from on the farm to outside the farm

2070 OUTCOMES

Whakarakei Whenua Hei Whenua Ora

The Opepe footprint is restorative, uplifting and regenerative

Whānau Oranga

Our abundance supports whānau nutritional and wellbeing needs

Rangatiratanga

The Opepe legacy supports hapū to realise their aspirations

Pou Tahua

Opepe plays a key role in building an innovative 22nd century regional economy

2030 GOALS

Whakarakei Whenua

The health of our whenua is consistent with our kaitiakitanga responsibilities

Support/Sustenance Beneficial Owners

Collective and targeted distribution is maximising support for whanau nutritional and wellbeing needs

Rangatiratanga

All activities directly support Tauhara uri to realise their aspirations

Strategic Partnerships

Strategic partnerships and collaboration have driven Opepe's successful transition for 2020 to 2030 and provide a solid foundation for future success

Current Business

Our 2020 portfolio of assets are sustainably optimized because we balance social, economic and environmental returns in line with our kaupapa

Business Diversification

Opepe's business interests make the most of our resources to enhance the wellbeing of our whenua and ensure our people are thriving and living sustainably

Governance

The Opepe legal and governance structures are seen as an exemplar in enabling Māori organisations to deliver value

THE KEY ENABLERS

Building internal capacity and capability

Intimate understanding of Opepe whenua, cultural estate and provenance

Fit for purpose legal and governance structures

Strategic partnering

A culture of openness, questioning and continual learning

Understanding of global, national and local trends



Trustees Report

Te Rerenga Korero o ngā Kaitiaki

*Hua rangi te rau, Hua nuku te rau. Hua nui te rau,
Hua hua te rau. Kapakapa arero, Wehewehe te ate!
Hikirangi tū, Hikirangi matua. Hāpainga taupā,
Hāpainga tau. Hiramai taupae, Hiramai tētete
Te taunga huarau, Te kawa huarau.
Kia rewa te uruuru e!*

As often said, the only one certainty is change, so while the world may be changing around us, our primary kaupapa (responsibilities) do not change - Kia Tiaki te taongatuku iho (care for the land bequeathed to us by our ancestors for future generations) and to improve the wellbeing of those who whakapapa to the Opepe lands. To do this, we affix to our traditional indigenous Māori knowledge and the wisdom of our Tūwharetoatanga to guide our decision-making process, irrespective of the controlling influence of the capitalist, western financial and legal system we must operate within.

The Trust has advanced its transition to a kaupapa-led entity underpinned by our indigenous Māori values, and will continue to develop and

demonstrate how our decision-making processes are aligned to our values.

While the world is slowly returning to normal following the global pandemic, we are now facing high inflation, geo political tension alongside significant climate and bio diversity challenges. The government has made it clear it will price emissions in some way and already has the legislation in place to bring the farming sector into the Emissions Trading Scheme next year. To this end at Opepe we have established our Whakarākei Whenua Committee to accelerate our pathway to carbon neutral and regenerative farming. We have also established an Investment Committee with strong risk management protocols to drive diversification and lower our dependency on dry stock and dairy revenues.

Both the Whakarākei Whenua, and Investment Committee activities are driving more, and better, collaboration with our other Tūwharetoa trusts and iwi organisations. Our discussions are now

centered around kaupapa-based sustainability and resilience.

Covid taught us resilience. While our farming operations are performing well and we are producing high quality milk, beef, and lamb, what is the point if you our owners do not see or taste the produce from your land? You will be pleased to know we have invested in projects that will enable the supply of your produce to you. We will announce more on this at the AGM.

Our net surplus increased to \$2M from \$1.8M in the previous financial year. This was mainly from strong milk prices, good beef and lamb prices, and improved farming operations and systems - particularly in the dry stock unit. We reached agreement with The Tūwharetoa Settlement Trust (TST) regarding the long outstanding Mangamawhitiwhiti liability and acknowledge the role of TST in managing this issue and supporting those of us directly impacted by that calamitous event. As acknowledgment, Opepe made a

contribution to TST of \$250K towards social / cultural developments.

The Trust equity increased by 6.8% or \$4.1M to \$65.9M at FY end, driven mainly by the increase in the Emission Trading Units (ETS or carbon credits) and retained surplus. This equity increase helps support our investment diversification efforts and our plans to lift our innovative distribution potential.

To close, we have initiated some small but exciting projects on our shared land on the town side of Tauhara Maunga. These developments will enhance our whenua and improve the attraction to Taupō. We look forward to sharing more on this with you.

Me mihi ano ki a koutou mō tō tautoko me tō akiaki.

Temuera Hall
Chairperson
Opepe Farm Trust



Farming Report

Opepe Farming Limited Partnership

He whakamihi tēnei ki te whānau o Ōpepe I kaha ki te kaupapa, i pono ki te kaupapa ahakoa ngā piki me ngā heke i hoe whakamua.

Ko koutou ngā tino kaha no na koutou ngā uri o tēnei whenua.

Tēnā koutou katoa,

The past two years has seen us move from full pandemic lockdown, to navigating an economy in continuous start-up mode. This has brought significant challenge and opportunity and it seems ironic that the biggest health emergency for a century led to the biggest surge in investment returns, as seen in Opepe Farming Limited Partnership (OFLP) financial results.

You should be proud of the determination and dedication shown by our kaimahi during this time, managing their mahi while remaining aligned to our cultural and commercial imperatives. Our operations teams have kept their focus amidst a rapidly changing environment and produced one of the best financial results to date.

FINANCE REPORT

We are very pleased to report a strong operating profit for OFLP for this financial year, delivering a pre-tax profit of \$3.5m, on the back of operating revenues of \$10.5m. This is up 25% and 22% on 2021 respectfully.

Key drivers to improved profitability was a Farmgate Milk Price (FGMP) of \$9.30 and significantly improved profitability of the drystock unit. From an enterprise perspective, the dairy and drystock units generated operating profits of \$3.1m and \$1.2m respectfully.

Total operating costs for 2022 were \$6.9m, up 27% on 2021. Price rises were experienced in all areas of the production system and reflects the inflationary pressure building in our economy. This is just the start and we expect more to come, which will put pressure on operating profits.

OPERATIONAL OVERVIEW

The dairy enterprise achieved 735,353kgMS, down 8.5% on 2021, and down on OFLP average production by 4%. The key contributor was another particularly dry summer period, which impacted pasture production from early December.

OFLP is extremely sensitive to adverse weather conditions, and either a wet spring or dry summer will impact grass growth and consequently production. Our only option is supplementary feeding during these times, although this is not always viable. This means we will continue to see variability in production levels, i.e. milk and red meat, however there is continuous improvement being made in this area with use of crop species and evolving grazing regimes.

Another contributing factor has been staff shortages across the dairy units. This is an industry-wide issue and attracting and retaining talented people at Opepe has been an on-going challenge.

Historically we have relied on 'drive-in' staff to maintain appropriate staffing levels, however with very low unemployment levels it has become almost impossible to fill these roles. OFLP are addressing the issue by building two new homes to accommodate staff and in doing so we are confident we can attract and retain permanent staff.

The drystock enterprise has had a very successful year. As you will recall, this part of the business has gone through a transformation over the past two years. The turnaround in performance can be attributed to the attitude of the team and their attention to detail.

Highlights include lambing percentage which was 137% - up 17% on 2021. This is a key indicator because achieving this level of reproduction requires good planning and execution, and the ability to adapt in changing conditions.

OPEPE GROWING FUTURE FARMERS

You will recall at the 2021 AGM we announced that Opepe was starting a farm cadet programme through Growing Future Farmers (GFF). This programme provides rangatahi the opportunity to work and study while on farm placement. This is a residential programme run over two years, and the students graduate with their NZQA Primary Industry Operational Skills (Level 3).

In January this year we took on our first cadet, Ford Skudder, who has been an exemplar student and has already achieved a number of awards through GFF. Opepe will have two cadets on a rolling basis, and Ford will be with us for another year as a 2nd-year student. He has set a high bar for our second student who we will welcome in January 2023.

The Growing Future Farmers programme provides the opportunity for Opepe uri to continue their learning journey once they've left secondary school. It is applied learning and is an exciting pathway where the opportunities are endless.

Applications for the GFF programme open in June and are advertised through the He Akina and GFF website. GFF is also active in our secondary schools, so if you are interested, please be in touch.

CAPITAL UPGRADES

At Opepe we split capital expenditure based on 'operational' and 'land and buildings'. This means OFLP pays for livestock, vehicles, and machinery upgrades, basically anything that moves. Whereas Opepe Farm Trust (OFT) pays for permanent fixtures such as housing and other farm building upgrades.

In 2022 the 'Cricket Pavilion' was gutted and rebuilt to accommodate our farm cadets. The 'Shearers Quarters' were also started and would have been completed if not for Covid disrupted supply chains. This building was gutted and rebuilt, retaining what was useful and compliant. The accommodation side has had a complete upgrade with new kitchen, bathrooms, and

bedroom facilities. In addition, the northern end of the building has been converted into a boardroom and office, to improve the connection between Trustees and Directors with our farm teams and the whenua.

NGĀ KAITIAKI

Of most importance is environmental sustainability, and how we are managing the impact of our farming operations on the environment. This will be covered more holistically under Whakarakei Whenua.

However, as reported in the 2021 Annual Report, we have been recording and monitoring environmental KPI's at both the operations and governance level.

For example, the last three years OFLP has generated GHG emissions of approximately 18,500t eCO₂ which equates to 3.5t eCO₂ per hectare. Importantly, methane and nitrous oxide emissions from livestock represent 86% of the farm emissions.

OFT and OFLP are continuing to look for ways to mitigate emissions, however, given that the majority of the eCO₂ is produced by livestock, the only material impact on eCO₂ emissions will be through significant livestock reduction.

This is a contentious topic especially for Māori food producers like Opepe, who want to be the best possible kaitiaki, but understand the importance of producing food, and being financially sustainable. This is a balancing proposition the entire primary sector is grappling with.

We also record and monitor our energy and waste. In 2022, our statistics were as follow:

- Diesel consumption was 30,204 liters, down 1.6% on 2021
- Petrol consumption was 13,164 liters, up 19.4% on 2021
- Gas consumption was 6,939kg, down 5.1%
- Electricity consumption was 470,840wh, down 11.4%
- Farm waste is recorded by the skip and there were 97 collected during 2022. The focus on waste is to reduce and reuse and there are a number of positive changes being made in this area.

While OFLP are making positive advancements as kaitiaki and in environmental sustainability, there will always be more to do. We take a balanced approach but ultimately, we will be led by the aspirations of our owners.

LOOKING AHEAD

The returns generated in 2022 are a record for OFLP and will be a standout for the next decade. We do not expect an easy ride over the next few years. Increasing inflationary pressure and rising interest rates will have a significant impact on profitability, and we know our whānau will feel the brunt of this economic cycle.

OFLP commitment to our owners is that we will continue to be future focused. We will constantly evaluate the commercial operations of OFLP, and its cultural, social, and environmental outcomes. As we build on our success, our time and energy are refocused on these Kaupapa that we know are important to you.

I would like to take this opportunity to mihi to my fellow OFLP board members, Renée des Barres, Temuera Hall, and Ngahere Wall, for their supportive and wise council during 2022.

We also acknowledge our operational and management team, David Milne and Leighton Swan, and their teams (and whānau) for their dedication, and the significant progress they have made to date.

Our thanks also to our professional advisors, Peter Keeling and Daniel Payton (Perrin Ag), Nick Hume (BFA Accountants), and Vernon Rameka and the He Akina whānau.

'Tūngia te ururoa, kia tupu whakaritorito te tupu o te harakeke!'

'Burn off the undergrowth so the flax shoots can sprout!'

Kia haumaruru te noho

Brad Tatere

Chairman

Opepe Farming LP





2021 AGM Minutes

Online Live-Stream

Saturday, 11 December 2021, 1.00pm - 3.00pm

Board Members:

- Temuera Hall (Chair)
- Heemi Biddle
- John Tupara
- Ngahere Wall
- Renée des Barres

Attendees:

- Brad Tatere (Advisor, Managing Director Opepe Farming Limited Partnership)
- Diane Karaitiana (Associate Trustee)
- Te Aue Addison-Valaau (Associate Trustee)
- Tia Greenaway (Associate Trustee)
- Vernon Rameka (He Akina GM)
- Miria Kingi (He Akina)

1. Opening Meeting

1.1 KARAKIA/MIHI

The livestream hui commenced at 1pm with a karakia by Temuera Hall.

Mihi:

Ngahere Wall welcomed all online viewers to the online system and apologised in advance for any technical difficulties that may be experienced by some viewers.

Although the current Covid-19 pandemic enforced an online annual general meeting, an ā kanoahi meeting will always be preferred.

Online Meeting Protocols:

The online meeting protocols, system and tools

were explained to the online viewers, providing an understanding of how questions and comments can be cast using the 'Q&A' tool; how voting on resolutions could be made using the 'poll' tool; and how to switch between the online tools during the duration of the livestream meeting.

An explanation on how to access a digital AGM booklet online was also provided.

Introductions:

Present in the AVP studio:

- Diane Karaitiana (Associate Trustee)
- Brad Tatere (Advisor, Managing Director Opepe Farming Limited Partnership)
- Renée des Barres (Trustee)
- John Tupara (Trustee)
- Heemi Biddle (Trustee)
- Ngahere Wall (Trustee)

Online:

- Temuera Hall - (Chairman)
- Te Aue Addison - Te Whare (Associate Trustee)
- Tia Greenaway (Associate Trustee)

1.2 AGENDA

Heemi Biddle read through the agenda and advised when Trustees will answer questions from whānau.

1.3 APOLOGIES

The following apologies were received prior to the AGM:

- Jennifer Griggs
- Margaret Annette Asher
- Christine Kidwell
- Maria Te Huia

The Trust allowed the viewers time to cast any additional apologies and noted that these will be deferred and ratified during General Business.

The following apologies were received during Q&A and read in General Business:

- | | |
|------------------|----------------------|
| • Louis Clarke | • William Toa |
| • Franklin Wall | • June Marino |
| • James Theodore | • Sonny Hunuhunu |
| • John Theodore | • Peter Chris Rameka |
| • David Herewini | • Joel Rameka |
| • Jo Hona | • Mary Theodore |
| • Joseph Toa | • Allan Theodore |

Resolution: That the Apologies be received.

Accepted: Ngahere Wall

Outcome: Approved

1.4 MINUTES 15TH DECEMBER 2020 AGM

The minutes of the Opepe Farm Trust 2020 AGM were presented and taken as read.

Votes were requested to be made via the poll button and a suitable time frame was allowed to receive those votes.

Resolution: That the minutes of the previous Annual General Meeting be approved as a true and accurate record of that meeting.

Moved: Mita Shelford

Seconded: Donna Hemapo

Poll Vote Results:

In Favour – 39

Against – 0

Abstain – 4

Total Votes Received - 43

CARRIED UNANIMOUSLY

Matters Arising

The Trust allowed the viewers time to request corrections to the minutes and note any matters arising.

- **Corrections:**
2020 AGM Apologies - Nita Chris Rameka - Please correct to Peter Chris Rameka - Cazna Wairukuruku Clarke-Rameka

- **Opepe Urupā:**

I would like to see representation for Trustees from the descendants of the Rahui brothers. Rutene Rahui's descendants are already at rest in the urupā with a monument dedicated to the Rahui brothers that are ahikaa to the whenua.

- Manino Clarke

Response: We endeavour to support this kaupapa and the Opepe Urupā Committee will be discussed later in the AGM.

- Ngahere Wall

2. Reports

2.1 TRUSTEES REPORT

Presented by Temuera Hall and Diane Karaitiana.

- The Chair acknowledged our whānau who have had to adapt to connecting online during the pandemic.
- The technical and Māori land related issues regarding the urupā have been worked through and the Trust are now confident of the urupā boundaries and intended use. This will be addressed later in the agenda.
- The significant environmental changes to the agri-sector (Emissions Trading Scheme) presents challenges which further motivates the Trust to be proactive and develop kaupapa Māori driven solutions. The Whakarākei Whenua and kaupapa strategies align the Trusts values and commitment to becoming carbon zero and looks at how these solutions can be implemented into the daily farm operations.
- Opepe continued to maintain tangihanga support for whānau while marae were closed due to the traffic-light restrictions and continued to contribute to marae and initiatives distributing to vulnerable whānau.
- The core business continues to remain the same (dairy, sheep and beef) and enables us to work intrinsically with Papatuanuku and Ranginui. Biodiversity, climate change and environmental challenges present additional issues for farm management to consider in addition to operating within a Covid-19 pandemic. This highlights the need to continue to improve our land and utilise the expertise available to evaluate investment diversification, while growing our returns and spreading risk.
- Relationships remain key to moving forward. Temuera acknowledged the Trustees and staff for their continued effort and commitment to build and nourish relationships with our whānau and neighbouring trusts and entities; Tauhara Middle 15, Tauhara Middle lands, Tauhara Moana, Te Pae o Waimihia, East Taupō lands and others, to create mutually beneficial opportunities and ultimately to better deliver our plans and promises to our owners.

Resolution: That the Trustees Report be received.
Moved: Temuera Hall Seconded: Manino Clarke
Poll Vote Results: In Favour – 46 Against – 0 Abstain – 5 Total Votes Received - 51
CARRIED UNANIMOUSLY

Questions and Answers

The Trust allowed the viewers time to send through questions relating to the Trustee Report.

- **Q1:** One of the suggestions I made last AGM was ‘why doesn’t the Trust bring together rangatahi who are studying science, the environment, business and agriculture, to look at what the Trust could consider diversifying over next 20-50 years or so?’ What happened to this idea? - Tuihana Rameka
Response: The Cadet Programme will be discussed later in the Farm Report, which may answer your questions. - Ngahere Wall

2.2 OPEPE URUPĀ COMMITTEE

Presented by Heemi Biddle and John Tupara.

- Heemi noted that the Opepe urupā has been an active 10-year project for the Trust and reported the Trusts intention to form the Opepe Urupā Steering Committee (OUSC). The OUSC’s function will be to oversee the urupā sited on the Opepe Farm Trust estate next to the 902 Dairy Unit.
- The committee will have kaitiakitanga of the urupā and will support in the conveyance of urupā protocol, kawa and tikanga. To achieve this the committee will need to work closely with our marae and kaumātua to ensure that these elements are well considered prior to implementation.
- The committee will also function as an advisory group to make recommendations to the Trust and oversee the day-to-day management of the urupā and respond to any issues. However, the OUSC will not have any delegated authority of the Trust.

- OUSC Expressions of Interest have been received from whānau:
 - Luanna Paki
 - Faye (Bubby) Walker
 - Ngahua Chase-Carrington
 - Nigel Baker
- The Trust allowed the whānau additional time into the new year to send through nominations for the OUSC and noted that the Trust will then consider all nominations for the appointment of the committee and advise what the committee makeup will look like.

2.3 FARMING REPORT

Presented by Renée des Barres and Brad Tatere.

Renée acknowledged the farm team of David Milne (Dry Stock) and Leighton Swan (Dairy), who manage the daily operations of the farm assisted by a capable team of employees. Brad Tatere provided a mihi to the whānau.

- The farming business has made a healthy surplus assisted mainly by a strong milk price in 2021. The farming business produces milk and red meat commodities that fluctuate in price frequently throughout the year, however to off-set this we aim to produce high-quality products and manage the operational costs carefully.
- A record milk production of just over 804,000kg was achieved. This is equal to 9.5m litres of milk from around 3,000 cows. We congratulate the dairy team for achieving that result.
- Calf Rearing - In 2017 we stopped selling the Bobby calves - instead we rear these through to be mature animals. This year we will start to see about 1,500 of these animals come through the system.
- Towards the end of last year, Opepe made the decision to create an on-farm cadet programme. One of the challenges of establishing a successful cadet programme is ensuring there is adequate support around the cadets. Opepe have partnered with Growing Future Farmers to help achieve these goals. This will create a pathway for Opepe uri to be engaged from High School to farm qualification. Once through the 2-year programme, they will have a team of dogs and be ready to be employed as a junior shepherd either on Opepe or another farm in the rohe.

We are looking to have two cadets, a first year and a second year, which will provide a tuakana / teina working relationship.

- Renée noted Opepe’s environmental plan committed to re-vegetating areas on farm unsuitable for grazing. Opepe was successful in gaining funding for the 1 Billion Trees project receiving a subsidy of \$189,000 to plant 38ha in native species. The first part will be completed in the 2021 year, while the remaining balance will be planted in 2022.
- Opepe continue to review land use and areas for afforestation with approximately 80ha identified as an area for the planting of Pine, with the intent to register this block for carbon credits. Opepe have engaged Toitu Zero Carbon to support this project to enable OFLP to be in a position to report on its carbon footprint.
- Brad thanked the farm teams: Dairy - led by Leighton Swan and his wife Nicola, and Danny-Ray Wano and Tessa Inskeep as 2IC. Dry Stock - managed by Dave Milne and his wife Hilary and supported by Cody Marshall as 2IC. The OFLP Board of Directors were recognised for their contribution; Renée, Ngahere, Temuera and Brad as Independent Director.

Questions and Answers

Temuera acknowledged Tuihana’s previous question regarding Opepe’s strategy for board succession and on-farm development and noted that there will be the cadetship offered on farm, as well as the Associate Trustee roles within Opepe Farm Trust (Diane, Te Aue and Tia) who provide great assistance to the Trustees.

- **Q1:** With Covid around, will farming operations look at providing ways to supply meat directly back to marae? Or how do we look at feeding ourselves before others? - Ngatoru Wall
Response: This is front of mind every time we think about how we can better support our owners, whānau and marae. We are trying to break paradigms in the Ahu Whenua Trust and construct and develop a better direct relationship to our marae as opposed to our legal responsibilities to our shareholders. There is a project that will be announced in other matters, which is Opepe’s first attempt to go straight from farm to the owners and we’re hoping that if successful, we can expand on the product offering. - Temuera Hall

Resolution: That the Farming Report be received.
Moved: Heemi Biddle Seconded: Ngahere Wall
Poll Vote Results: In Favour – 41 Against – 1 Abstain – 0 Total Votes Received - 42
CARRIED UNANIMOUSLY

2.4 FINANCIAL REPORT AND APPOINTMENT OF AUDITOR

Presented by Vernon Rameka

- The operating profit for the year was \$2.95m, up from \$1.57m in 2020. The operating surplus before tax was \$1.95m, again up from \$0.23m in 2020. And the net surplus after tax and distributions was up \$1.77m from \$0.48m in 2020.
- A very positive outcome driven primarily by the strong performance from the farming operations which had benefited from a high milk price, increased milk production and improved operational performance across the business in general.

Operating Revenue

- The total operating profit of \$2.95m can be broken down to our three main business activities (Farming, Forestry and Investment Property).
- The farming revenue was up 26% in 2021 to \$9.3m. The majority of our exotic forest assets have been leased to Lake Taupō Forest Trust and the Carbon Credits generated from the forest to New Zealand Carbon Leasing Limited. This provides the Trust with a steady revenue stream of around \$250k per annum with relatively low risk.
- The operating revenue from property investment was down 77% to \$182k. This is a slight anomaly as the 2020 result was inflated due to the revaluation of the property portfolio.

Financial Performance

- The financial performance for the years between 2013 - 2016 were extremely

volatile as a result of variable milk prices and environmental factors. However, from 2017 onwards the financial performance of the Trust has stabilised, recording operating profits of between \$2m - \$4m.

- The improved performance was aided by a recovery of the farm gate milk prices and also through efforts to build resilient farming systems, extensive land developments, key infrastructure projects and the expansion of the beef rearing operation.

Cash Performance

- The cash flow from operating activities was positive at \$2.7m. This was a significant increase on the prior year result of \$557k. Our cashflow from investing activity was a net outflow of just under \$600k made up of capital expenditure of both on and off the farm. This year we focused on improving the farmhouse standards and gave the Opepe complex on Waikato Street a big makeover, including painting, new decking, off-street parking and new drainage system.
- The cashflow from financing activities was an outflow of \$2.7m. A large portion of debt reducing term loans were paid off, moving from \$4.4m to \$1.8m by the end of the year.

Financial Position

- Our total assets have remained stable at \$64.5m. Total liabilities have reduced by \$3m down to \$2.7m.
- Our net worth or Trust equity has increased from \$59.1m in 2020 to \$61.8m. This is a continuation of the consistent growth in Trust equity over the last nine years averaging an increase of \$2.6m or 6.2% year on year.

Trust Assets

- The total Trust assets are valued at \$64.5m.
- Property plant and equipment make up 76% of the total value, this includes the value of the land, buildings, dairy sheds, vehicles, as well as the Trust's investment property assets.
- The stock and stores on hand make up 12% or \$7.8m, our livestock which include over 8,300 sheep, over 2,000 beef cattle and 2,700 dairy cattle.
- The Carbon Credits make up 4% or \$2.7m. The value of Carbon Credits increased considerably over the last couple of years closing at \$43.45 per unit at the end of June 2021, up

from \$33.90 per unit in June 2020. The value continued to grow as the current unit price in December 2021 was just under \$65.00 per unit.

Independent Auditors Report

The 2021 Financial Audit was undertaken by Crowe NZ Audit Partners. Our auditors raised items to be addressed including improving the annual reporting timelines, and ensuring we take regular reviews of our financial policies.

- This year's audit opinion is without qualification, and we have been given a clean bill of health.

Resolution: That the Financial Reports for the year ending 30th June 2021 be received. That the Trust reappoint Crowe as Auditor for 2022.
Moved: Hokowaka Rameka Seconded: Alexia Stebbings
Poll Vote Results: In Favour – 37 Against – 0 Abstain – 1 Total Votes Received - 38
CARRIED UNANIMOUSLY

3. Opepe Kaupapa Strategy

Presented by Ngahere Wall, Te Aue Addison-Te Whare, Tia Greenaway.

Ngahere acknowledged Te Aue and Tia's input in the development of the Opepe Kaupapa Strategy which forms a framework based on Opepe values that will drive the Trusts decision making.

- Return** - This value motivates us to always consider what we can do to give back (people, clients, environment and communities).
- Whenua** - This value reminds us that we are a part of an interconnected eco system with our whenua. It's important that we understand this interconnected relationship and the way it supports us culturally, socially, environmentally and economically.
- Tangata** - This is how we put people at the centre and develop a strategy to distribute support that caters to the nutritional and wellbeing needs of whānau.

- Wairua** - This value drives us to work collaboratively in projects that uplift the wairua of the individual and the collective.
- Hinengaro** - This value is about being mindful in the way in which we interact, engage, and make decisions. Include behaviours like being good natured, being transparent and acting with honesty and integrity.
- Waiora** - From an Ao Māori perspective, wellbeing includes Hinengaro, Tinana and Whānau. Success is not just measured economically but also environmentally, socially and collectively.
- Vision and Mission** - To provide sustenance to the owners and their descendants (mind, body and soul). Support and sustain the mana and wellbeing of lands, marae and people of Opepe Farms Trust by managing and growing sustainable entities that will build or bring Opepe assets and provide sustenance to ngā uri.

“WHITI WHITI ORA”

2070 Outcomes

These outcome statements are the measures used to identify if we are achieving our goals.

- Whakarākei Whenua** relates to our farm footprint being restorative, uplifting and regenerative.
- Whānau Oranga** - how are we supporting our beneficiaries to meet our nutritional and wellbeing needs.
- Rangatiratanga** - Helping us enhance our relationships, supporting our vitality and enabling us to demonstrate our manamotuhake.
- Pou Tahua** - The work that the Investment Committee is exploring is one step towards this outcome.

Primary Drivers

- What is best for the whenua and people while acknowledging the trusts role as food providers.
- A desire to liberate the Trust from the structural and functional constraints imposed, towards a model that is 'fit for purpose'.
- Work with other Trusts who have the same owners to increase capacity, scale of ambition and impact.
- Consider both on and off farm investment opportunities.

2030 Goals

- Whakarākei whenua - In practice this looks like some of the improvements that are happening on farm to understand how we can work together on the zero-carbon goal.
- Support / sustenance for beneficial owners - there will be an update on what this will look like for a service to our whānau. The cadetship will be an example of how we are enabling that to happen.
- Rangatiratanga - Tauhara uri are being empowered to support the future direction of this goal by becoming members of our steering committees or sub-committees.
- Current business, business diversification and governance are existing goals that we have to improve our farming operations that consider new property investments and other horticulture opportunities.

Key Enablers

These enablers detail what we need to implement to achieve these goals.

- Build internal capacity and capability.
- To have an intimate understanding of Opepe whenua, cultural estate and provenance.
- Fit for purpose legal and governance structures.
- Strategic partnering.
- Develop a culture of openness, questioning and continual learning.
- Understand global, national and local trends.

Chairman's Comments

- Temuera acknowledged the work that Diane, Tia and Te Aue have invested into developing this strategy. They have taken ideas and thoughts and have structured them into a clear framework.
- Temuera noted that the next challenge is implementation. Performance will be measured on how well we are delivering on the goals and outcomes outlined. To do this we will need to engage better with our owners, whānau, marae and other entities.
- Delivering a transparent, economically viable operation that is kaupapa driven will allow us to grow our initiatives.

4. General Business

Associate Trustee Programme

- Ngahere acknowledged Diane, Te Aue and Tia and highlighted the capability, skills and networks they have brought to the Trust.

Milk Dispenser Project

- Ngahere noted that this project has been implemented with a social initiative to give back to owners. This will likely be in a fixed venue and will take a small portion of milk from farm, to be pasteurised on farm, and then be made available at a subsidised rate to owners, with the ability to also market at full price to the general public.
- Temuera added that this initiative was prompted by learnings from Covid after reflecting on how we can provide benefits from our farm directly to our beneficial owners and whānau.

Carbon Zero Commitment

- Temuera noted that as kaitiaki of the whenua, the least we can do is to try and operate our farm in line with our holistic values and principles. This is not just about operating zero carbon, this also relates to water quality, soil quality, and biodiversity.

Forestry

- Ngahere updated the viewers on a forestry block that has been decimated due to a strong easterly wind. Opepe has engaged New Zealand Forest Managers to extract the timber and send it to the mill.
- John noted that the area damaged was approximately 30ha. New Zealand Forest Managers are in negotiations with Timberlands to access that wood for extraction via the Timberlands forestry road. This will remove the cost to remove logs and reduce the health and safety issues, of having heavy vehicles access the site via SH5.

Whānau Day

- Temuera noted that the key driver is to bring everyone together under a korowai of wellness and aroha. We hope to work with Te Pae o Waimihia and other entities to achieve this.

Questions and Answers

- **Q1:** Health: Is there any chance that an on-going clinic can be set up at the old Opepe building, not just for Covid but a regular base for the whānau? There are marae clinics but a base for health and well-being is needed.
- Manino Clarke
Response: The building is fully occupied however, if a space becomes available an initiative like this will be something that is considered. This will also be better approached as a collaborative effort. - Ngahere Wall
- **Q2:** Tangihanga: Due to Covid what is the criteria for whānau who don't go to the marae and need shopping. What is their entitlement please?
- Manino Clarke
Response: Mutton is not currently available however you can receive a \$500 grocery voucher or a \$500 M21 Meats voucher or have \$500 deposited into a bank account determined by the whānau. - Heemi Biddle
- **Q3:** Are there food parcels for whānau living in and out of the Taupō area this year?
- Manino Clarke
Response: Our owners who have registered and participated in this hui located in Taupō or Turangi can choose to receive a food pack or a \$100 grocery voucher, while out of town whānau will receive a \$100 grocery voucher. - Heemi Biddle
- **Q4:** Forestry: Can you provide a map (or block number) of where this added / new block is that the Trust has discovered, perhaps for next hui please?
- Pettrina Te Inu De Young.
Response: This is an existing block and yes, perhaps we can provide a map of the area at the next hui. - John Tupara
- **Q5:** Aunty Bubby is saying the car park needs to be widened as it only fits five car parks.
- Tuihana Rameka
Response: Thank you aunty. We thought there was sufficient parking there, but we can look into this and see what we can do.
- Heemi Biddle
- **Q6:** Want to know why all whānau weren't offered Covid grants?
- Tuihana Rameka
Response: The grants were made available during the Level 4 lockdown for those whānau who reached out for support which is why this wasn't extended to every owner. - Ngahere Wall

- **Q7:** What informs your decision around profitability and whānau support?
- Cynthia Ellis
Response: We are looking at what we can do in terms of whānau support. This is not linked to profitability and is more identifying need as it arises. We put environment over people and people over profit. - Renée des Barres
Response: The Kaupapa Strategy announced today details the framework used to inform our decisions and we hope that this offers you reassurance that we do take the social and cultural benefits seriously. - Ngahere Wall
Response: Ultimately, we are here for two things. Kia tiaki te taonga tukuiho, kia whangaihia kia hapaitia koutou ngā whānau. Look after the land for future generations to improve the wellbeing of our owners and whānau. We must continue to reinvest in the land, staff and assets and ensure we are meeting compliance and health and safety regulations to support daily farm operations. Meaningful benefits for whānau come from partnering and collaborating with other entities. - Temuera Hall

Acknowledgments

- He rawe ki te rongo atu i te reo a kui a Koro mā e kōrero nei e Tem. Ko te tumanako kia hikoi ai te kupu, kia whangaihia ō tātou nei mokopuna. Arohanui. Thank you to the Trustees for the covid support our marae did receive from the Trust. Ngā mihi hoki for the information provided today. Very well presented.
- Ngatoru Wall
- Merry Christmas to you all and thank you for doing such an awesome job much appreciated from the Shelford Whānau. - Tracy Livingstone
- Ngā mihi for presentation and support much appreciated. - Pettrina Te Inu De Young

5. Close Meeting

Next meeting: Opepe Farm Trust - Interim Board Hui - 25 Feb 2022, 2:30 pm

Closing comments: Chairperson - expressed appreciation to all those who joined the online hui and wished everyone a safe and happy Christmas / New Year's period.

Whakamutunga: Ngahere Wall closed the online hui with a karakia.



OPEPE FARM TRUST

Approval of Financial Report

For the Year Ended 30 June 2022

The Trustees are pleased to present the approved financial report including the historical financial statements of Opepe Group Consolidation for year ended 30 June 2022.

APPROVED

For and on behalf of the Trustees.

Trustee

Date 18/12/2022

Trustee

Date 18/12/2022

Financial Report

OPEPE FARM TRUST

Consolidated Special Purpose Financial Statements

For the Year Ended 30 June 2022

Trust Directory

Nature of Business

Farming and Forestry

Location

Farm - Opepe Farm Trust - State Highway 5, Taupō

Business - 88 Kaimanawa Street, Taupō

Managing Trustees

Temuera Hall

Heemi Biddle

Renée des Barres

Ngahere Wall

John Tupara

Bankers

Bank of New Zealand, Taupō

Solicitors

Morrison Kent

Auditors

Crowe New Zealand Audit Partnership

Accountant

BFA - Accountants and Business Advisors,
109 Tuwharetoa Street, Taupō

Asher Group Limited. PO Box 7233, Hamilton

He Akina Limited. 88 Kaimanawa Street, Taupō

OPEPE FARM TRUST

Statement of Financial Performance

For the Year Ended 30 June 2022

	NOTES	2022 - GROUP	2021 - GROUP	2022 - PARENT	2021 - PARENT
Surpluses (Deficits) From Operations (excl. Depreciation & Finance)					
Property Rental & Board Room Hire (Putea)					
Property Rental & Board Room Hire (Putea)		35,858	121,515	35,858	121,515
Property Operating Expenses		(22,225)	(36,429)	(22,225)	(36,429)
Total Property Rental & Board Room Hire (Putea)		13,634	85,086	13,634	85,086
Forestry Activities					
Forestry Income		806,840	252,804	806,840	252,804
Forestry Operating Expenses		(196,047)	(8,349)	(196,047)	(8,349)
Total Forestry Activities		610,793	244,455	610,793	244,455
Farm Lease					
Farm Lease		1,539,762	1,582,807	1,539,762	1,582,807
Farm Lease Operating Expenses		(1,539,762)	(1,628,119)	(117,810)	(160,855)
Total Farm Lease		-	(45,312)	1,421,952	1,421,952
Taupo Operations					
Farming Revenue		10,497,289	8,356,757	-	-
Farm Operating Expenses		(6,957,668)	(5,395,666)	-	-
Total Taupo Operations		3,539,620	2,961,091	-	-
Gain/(Loss) on Financial Instruments		(797,148)	(294,629)	-	-
Other Income					
Interest Received		1	128	1	1
Dividends		8,233	4,195	4,441	-
Sundry Income		41,888	12,593	41,538	12,593
Total Other Income		50,123	16,917	45,981	12,595
Total From Operations		3,417,022	2,967,607	2,092,359	1,764,087
Surplus/Deficit From Investment Ventures					
Tauhara North Block Surplus/(Deficit) Excluding Revaluations		(37,434)	(13,320)	24,306	42,243
Tauhara Properties Limited Partnership Surplus/(Deficit)	12	77,193	60,932	77,193	60,932
Total Surplus/Deficit From Investment Ventures		39,759	47,612	101,499	103,175
Less Administration & Governance Costs					
Administration Expenses		342,350	396,893	106,068	155,406
Audit Fees		26,248	22,980	26,248	22,980
Tuwharetoa Settlement Trust		250,000	-	250,000	-
Governance and Secretarial Expenses		240,042	174,737	240,042	174,737
Total Less Administration & Governance Costs		858,639	594,610	622,358	353,124
Surplus Before Change in Value of Livestock Held, Depreciation, Interest & Finance Costs		2,598,142	2,420,609	1,571,500	1,514,139



The accompanying notes form part of these Financial Statements. These Financial Statements should be read in conjunction with the attached Audit Report.

OPEPE FARM TRUST

Statement of Financial Performance

For the Year Ended 30 June 2022

	NOTES	2022 - GROUP	2021 - GROUP	2022 - PARENT	2021 - PARENT
Plus (Less) Change in Value of Livestock Held					
Holding Gain (Loss)		789,215	757,411	-	-
Total Plus (Less) Change in Value of Livestock Held		789,215	757,411	-	-
Less					
Depreciation and loss on disposal adjustments	10	736,444	1,091,399	485,470	535,656
Interest & Finance Costs		92,947	97,870	16,961	31,264
Surplus (Deficit) Before Taxation, Provisions, Impairment, Appropriations & Capital Gains		2,557,966	1,988,751	1,069,070	947,218
Appropriations					
Koha, Donations & Grants		75,228	41,324	75,228	41,324
Total Appropriations		75,228	41,324	75,228	41,324
Operating (Loss)/Surplus Before Taxation		2,482,737	1,947,427	993,841	905,894
Taxation and Adjustments					
Income Tax Expense	7	476,196	173,048	476,196	173,048
Total Taxation and Adjustments		476,196	173,048	476,196	173,048
Operating (Loss)/Surplus After Taxation		2,006,541	1,774,379	517,645	732,846
Minority Interests					
Surplus Attributable to Minority Interests		6,077	10,561	-	-
Total Minority Interests		6,077	10,561	-	-
Net (Loss)/Surplus Attributable to the Parent Trust		2,000,465	1,763,819	517,645	732,846



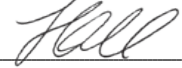
The accompanying notes form part of these Financial Statements. These Financial Statements should be read in conjunction with the attached Audit Report.

OPEPE FARM TRUST

Statement of Financial Position

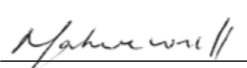
As at 30 June 2022

	NOTES	2022 GROUP	2021 GROUP	2022 PARENT	2021 PARENT
Assets					
Current Assets					
Cash and Bank	8	4,250,097	1,279,479	2,440,752	430,669
Accounts Receivables & Prepayments		1,722,150	1,471,190	445,816	251,925
Livestock	2	7,423,105	7,252,824	-	-
Manuka Kanuka Project		361,562	361,562	361,562	361,562
Stores & Produce on Hand		295,820	521,520	-	-
Total Current Assets		14,052,734	10,886,575	3,248,131	1,044,156
Non-Current Assets					
Property, Plant and Equipment	10	47,298,612	48,961,879	42,400,130	44,301,124
Investments	12	7,694,894	4,654,165	7,378,983	4,439,971
Loans to Subsidiaries	13	-	-	2,998,926	2,998,926
Investments in Subsidiaries	14	-	-	5,110,126	5,085,819
Other non-current assets		133,086	132,957	-	-
Capital Work in Progress		160,228	88,887	17,544	-
Total Non-Current Assets		55,286,820	53,837,888	57,905,708	56,825,840
Total Assets		69,339,555	64,724,463	61,153,839	57,869,996
Liabilities					
Current Liabilities					
Accounts Payable & Accruals		1,190,073	713,318	498,267	210,256
Unclaimed Dividends		429,590	429,590	429,590	429,590
Taxation	7	451,424	40,572	453,109	41,196
Total Current Liabilities		2,071,087	1,183,481	1,380,966	681,042
Non-Current Liabilities					
Term Loans	5	1,322,000	1,768,000	-	-
Other Non-Current Liabilities		3,600	2,533	-	-
Total Non-Current Liabilities		1,325,600	1,770,533	-	-
Total Liabilities		3,396,687	2,954,014	1,380,966	681,042
Net Assets		65,942,868	61,770,450	59,772,873	57,188,954
Equity					
Total Equity		65,942,868	61,770,450	59,772,873	57,188,954
Total Equity		65,942,868	61,770,450	59,772,873	57,188,954



Trustee

Date 18/12/2022



Trustee

Date 18/12/2022



The accompanying notes form part of these Financial Statements. These Financial Statements should be read in conjunction with the attached Audit Report.

OPEPE FARM TRUST

Statement of Changes in Equity

For the Year Ended 30 June 2022

	2022 GROUP	2021 GROUP	2022 PARENT	2021 PARENT
Changes in Equity				
Balance at beginning of year				
Balance at beginning of year	61,770,450	59,225,691	57,188,954	55,722,913
Movements in Asset Revaluation Reserve Attributable to:				
Parent Trust Shareholders	2,165,877	770,379	2,066,274	733,194
Minority Interest Partners	-	-	-	-
Prior Year Adjustment	-	-	-	-
Capital Gains on Sale of Assets	-	-	-	-
Distributions to Minority Interest Partners	-	-	-	-
Total Movements in Asset Revaluation Reserve Attributable to:	2,165,877	770,379	2,066,274	733,194
Net Surplus/(Deficit) Attributable to:				
Parent Trust Shareholders	2,000,465	1,763,819	517,645	732,846
Minority Interest Partners	6,077	10,561	-	-
Total Net Surplus/(Deficit) Attributable to:	2,006,542	1,774,380	517,645	732,846
Balance at end of year	65,942,869	61,770,450	59,772,873	57,188,954



OPEPE FARM TRUST

Statement of Cash Flows

For the Year Ended 30 June 2022

	2022 GROUP	2021 GROUP	2022 PARENT	2021 PARENT
Cash Flows from Operating Activities				
Receipts from Customers	14,226,118	12,002,520	2,230,133	1,815,117
Interest, dividends and other investment receipts				
Interest Income	2	128	1	1
Investment Income	5,707	4,195	4,441	-
Share of Profits from LP	101,499	103,175	101,499	103,175
Total Interest, dividends and other investment receipts	107,208	107,499	105,941	103,176
Payments to suppliers and employees	(10,499,500)	(9,651,202)	(457,849)	(596,177)
Income Tax Paid/(Refunded)	(64,684)	(116,406)	(64,283)	(115,512)
Interest Expense	(92,947)	(97,870)	(16,961)	(31,264)
Donations or grants paid	(75,228)	(42,816)	(75,228)	(42,816)
GST	104,248	(181,132)	37,393	87,274
Cash flows from other operating activities	(250,000)	-	(250,000)	-
Total Cash Flows from Operating Activities	3,455,214	2,020,594	1,509,146	1,219,798
Cash Flows from Investing and Financing Activities				
Receipts from sale of property, plant and equipment	1,445,165	127,068	1,415,525	113,565
Payments to acquire property, plant and equipment	(589,684)	(720,486)	(17,544)	(161,690)
Repayments of loans borrowed from other parties	(446,000)	(2,616,926)	-	(1,849,552)
Cash flows from other investing and financing activities				
Other Assets (Current)	3,404	(6,005)	-	(6,005)
Financial Assets (non-current)	(873,176)	(66,040)	(872,738)	(60,932)
Investments - Equity Method	(24,306)	(42,393)	(24,306)	(42,393)
Other Liabilities	2	1	-	-
Total Cash Flows from Investing and Financing Activities	(484,595)	(3,324,780)	500,937	(2,007,007)
Net Increase/(Decrease) in Cash	2,970,619	(1,304,186)	2,010,083	(787,208)
Bank Accounts and Cash				
Opening cash	1,279,479	2,583,665	430,669	1,217,877
Net change in cash for period	2,970,619	(1,304,186)	2,010,083	(787,208)
Closing cash	4,250,097	1,279,479	2,440,752	430,669



The accompanying notes form part of these Financial Statements. These Financial Statements should be read in conjunction with the attached Audit Report.

OPEPE FARM TRUST

Notes to the Financial Statements

For the Year Ended 30 June 2022

1. Statement of Accounting Policies

Reporting Entity

Opepe Farm Trust (the "Trust") is registered under the Te Ture Whenua Maori Land Act 1993.

The financial statements of Opepe Farm Trust are special purpose financial statements and have been prepared as required by the Trust Deed. The financial statements are for the Trust and the Group comprising the Trust, and its subsidiaries (Refer note 14).

Measurement Base

The accounting principles recognised as appropriate for the measurement and reporting of financial performance and financial position on a historical cost basis are followed by the Trust, except certain items for which specific accounting policies have been adopted.

The financial statements have been prepared on a going concern basis.

Specific Accounting Policies

The following specific accounting policies which materially affect the measurement of financial performance and financial position have been applied:

a) Trade Receivables

Trade receivables are recognised at estimated realisable value.

b) Inventories

Inventories, other than livestock, are recognised at the lower of cost, determined on a first-in first-out basis, and net realisable value.

c) Property, Plant and Equipment

Property, Plant and Equipment is recognised at cost less aggregate depreciation, except for land and buildings. Land and buildings are valued at the latest Quotable Value less depreciation. Depreciation has been calculated using the maximum rates permitted by the Income Tax Act 2007, except for buildings which are depreciated based on their expected useful lives.

Expected useful lives of major asset categories are as follows:

- Vehicles: 3 - 8 years
- Computer Equipment: 2 - 7 years
- Plant and Equipment: 1 - 10 years
- Buildings: 1 - 100 years

d) Goods and Services Tax

The financial statements have been prepared on a GST exclusive basis, except for Accounts Receivable and Accounts Payable which are shown inclusive of GST.

e) Income Tax

The income tax expense charged to the Statement of Financial Performance is the current year's tax provision. Deferred tax accounting has not been adopted by the Trust.

f) Investments

Investments are shown at market value as at balance date, with the exception of Opepe Aquaculture Limited which are shown at their estimated realisable value. Opepe TM15 Partnership is shown at market value in the Parent financial statements of the Trust. Tauhara Properties Limited Partnership and He Akina Limited (From 1 April 2019) are investments in an associate which is accounted for using the equity accounting method. Opepe Farming Limited Partnership is an investment in a subsidiary and has been accounted for using the purchase method.



OPEPE FARM TRUST

Notes to the Financial Statements

For the Year Ended 30 June 2022

g) Livestock

All livestock on hand has been valued at current market value determined by Central Livestock Limited (2020: Central Livestock Limited). Changes in value are recorded in the statement of financial performance. For taxation purposes livestock are valued using the herd scheme and the national standard cost scheme.

h) Basis of Consolidation - Purchase Method

The consolidated financial statements, which include the parent Trust and its subsidiaries, these are accounted for using the purchase method. In the parent financial statements investments in subsidiaries are recognised in accordance with f) Investments.

i) Revenue

Revenue from the sale of goods is measured at the fair value of the consideration received or receivable, net of returns and allowances, trade discounts and volume rebates. Revenue is recognised when the significant risks and rewards of ownership have been transferred to the buyer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, and there is no continuing management involvement with the goods, and the amount of revenue can be measured reliably.

The timing of the transfers of risks and rewards varies depending on the individual terms of the contract of sale.

Significant revenue policies

Milk income is recorded from the supplier statements. These statements are prepared monthly from milk collection records and recorded at the current market milk price as published by the entity supplied.

Rental and lease income is recognised in accordance with contractual arrangements.

Finance income comprises interest income on funds invested, changes in fair value of financial assets at fair value through profit or loss. Interest income is recognised as it accrues, using the effective interest method.

j) Milk Future Derivatives

Milk Future derivative instruments are recognised at fair value on the balance sheet, with any gains or losses on those instruments going through profit and loss as an operating expense.

Change in Accounting Policies

There have been no changes in accounting policies during the current financial year. All policies have been applied on basis consistent with those used in previous years.

There have been changes to prior year balances to conform with current year classifications.

2. Livestock on Hand

Opepe Farming Limited Partnership has the following Livestock on hand as at balance Date:

	2022	2022	2021	2021
	Qty	Value	Qty	Value
		\$		\$
Sheep	8,372	1,540,126	8,292	1,617,799
Beef Cattle	2,224	1,927,629	2,227	1,749,893
Dairy Cattle	2,637	3,955,351	2,746	3,885,132
Total:	13,265	7,423,106	13,265	7,252,824

3. Milk Future Derivatives

Opepe Farming Limited Partnership holds a Milk Futures account at Jarden, the balance at 30 June 2022 was \$613,551 (Prior Year: \$195,943), See Note 8 below.



OPEPE FARM TRUST

Notes to the Financial Statements

For the Year Ended 30 June 2022

For the 2022 year the amount recognised as revenue in the Statement of Financial Performance was a loss of \$797,148 (Prior Year: loss of \$294,629).

At 30 June 2022 Opepe Farming Limited Partnership has 134 contracts at 6,000 units per contract. Of these 76 expire on 30 September 2022 and 58 expire on 30 September 2023. At 30 June 2022 the 76 contracts expiring 30 September 2022 were priced at \$9.36 with a market value of \$4,268,160 and the 58 contracts expiring on 30 September 2023 were priced at \$10.67 with a market value of \$3,480,012. The total market value of all contracts at 30 June 2022 was \$4,616,171.

At 30 June 2021 Opepe Farming Limited Partnership has 85 contracts at 6,000 units per contract. Of these 54 expire on 30 September 2021 and 31 expire on 30 September 2022. At 30 June 2021 the 54 contracts expiring 30 September 2021 were priced at \$7.61 with a market value of \$2,465,640 and the 31 contracts expiring on 30 September 2022 were priced at \$7.71 with a market value of \$1,434,060. The total market value of all contracts at 30 June 2021 was \$3,899,700.

	2022 GROUP	2021 GROUP	2022 PARENT	2021 PARENT
4. Equity				
Capital				
Balance at beginning of year	260,451	260,451	260,451	260,451
Movement in the year	-	-	-	-
Balance at year end	260,451	260,451	260,451	260,451
Revaluation Reserves				
Asset Revaluation Reserve				
Balance at beginning of year	40,209,902	39,439,523	39,949,669	39,216,474
Movement in revaluation reserves	2,165,877	770,379	2,066,274	733,194
Less minority share of movement	(19,921)	-	-	-
Prior Year Adjustment	-	-	-	-
Balance at year end	42,355,858	40,209,902	42,015,943	39,949,669
Capital Reserve				
Balance at beginning of year	3,381,503	3,381,503	3,381,503	3,381,503
Capital gains	-	-	-	-
Balance at year end	3,381,503	3,381,503	3,381,503	3,381,503
Total Revaluation Reserves	45,737,361	43,591,405	45,397,446	43,331,172
Retained Earnings				
Balance at beginning of year	17,175,190	15,411,372	13,597,331	12,864,484
Transfer from reserves	-	-	-	-
Net surplus attributable to parent trust beneficiaries beneficiaries	2,000,465	1,763,819	513,466	732,846
Balance at year end	19,175,655	17,175,191	14,110,797	13,597,330
Total Equity to Parent Trust Beneficiaries	65,173,468	61,027,047	59,768,694	57,188,954
Minority Interest				
Balance at beginning of year	743,403	732,842	-	-
Surplus attributable to non-controlling interest	6,077	10,561	-	-
Share of revaluation of property	19,921	-	-	-
Distributions to non-controlling interests	-	-	-	-
Balance at year end	769,401	743,403	-	-
Total Equity	65,942,869	61,770,450	59,768,694	57,188,954



OPEPE FARM TRUST

Notes to the Financial Statements

For the Year Ended 30 June 2022

5. Bank of New Zealand

The Group has overdraft facilities totaling of \$1,300,000 (Prior Year: \$400,000) and a loan facility available of \$8,601,552 (Prior Year: \$6,401,552) with the Bank of New Zealand. The overdraft facility provides seasonal finance for the Trust and the loan facility was obtained to provide funding for the dairy conversion project. The overdraft and loan facility are secured over property owned by the Trust. The total amount drawn down at balance date was \$1,768,000 (Prior Year: \$1,768,000).

Opepe Farm Trust has provided the BNZ with a perfected security interest over all present and after acquired property. Opepe Farm Trust has also provided a \$4,690,000 (Prior Year: \$4,690,000) guarantee to the BNZ in relation to the borrowings by the Opepe Farming Limited Partnership.

Opepe Farming Limited Partnership has provided the BNZ with a perfected security interest over all present and after acquired property. Opepe Farming Limited Partnership has also provided a \$3,315,000 (Prior Year: \$3,315,000) guarantee to the BNZ in relation to borrowings by the Opepe Farm Trust.

Opepe Farm Trust has BNZ credit card facilities of \$5,500 (Prior Year: \$5,500). The credit card facility is unsecured and the interest rate on any overdue balance is 18.95% (Prior Year: 18.95%). Opepe Farming Limited Partnership has a BNZ credit card facilities of \$15,000 (Prior Year: \$15,000).

6. Related Parties

Opepe TM15 Partnership

The Trust and Tauhara Middle 15 Trust are co-owners in the Tauhara North Farm. The Trust has a 80% interest in the Partnership.

Opepe Farming Limited Partnership

The Trust has a 100% ownership interest in Opepe Farming Limited Partnership. The general partner of Opepe Farming Limited Partnership is Opepe General Partner Limited.

Tauhara Properties Limited Partnership

The Trust has a 50% ownership interest in Tauhara Properties Limited Partnership. Te Pae O Waimiha owns the other 50% of Tauhara Properties Limited Partnership. Ngahere Wall is also a trustee of Te Pae O Waimiha. Opepe Properties Limited is the general partner of Tauhara Properties Limited Partnership.

Opepe Aquaculture Limited

The Trust has a 100% ownership interest in Opepe Aquaculture Ltd.

Sea Products Limited

Opepe Aquaculture Limited has a 50% ownership interest in Sea Products Limited.

Lake Taupo Forest Trust Management Limited

The Trust leases land to Lake Taupo Forest Management under a Memorandum of transfer granting a forestry right. Lake Taupo Forest Management Limited is owned 70% by Lake Taupo Forest Trust and 30% by Lake Rotoaira Forest Trust. Heemi Biddle and John Tupara are Trustees of Lake Rotoaira Forest Trust and The Trust. Heemi Biddle, John Tupara and Ngahere Wall are Trustees of Lake Taupo Forest Trust.

Lake Taupo Forest Trust, Lake Rotoaira Forest Trust and the Trust have beneficial owners in common.

Tupu Angitu Limited

Tupu Angitu Ltd is a newly established commercial arm of Lake Taupo Forest Trust. Temuera Hall is a Director of Tupu Angitu.

He Akina Limited

Opepe Farm Trust owns 33% of He Akina Limited. He Akina Limited provide accounting and administrative services to Opepe Farm Trust and its subsidiaries.



OPEPE FARM TRUST

Notes to the Financial Statements

For the Year Ended 30 June 2022

	2022 GROUP	2021 GROUP	2022 PARENT	2021 PARENT
7. Income Tax Reconciliation				
Profit/(Loss) before Tax	2,482,737	1,947,427	993,841	905,894
Permanent Differences				
Add:	332,905	99,307	325,228	55,803
Deduct:	(633,031)	(107,414)	-	-
Total Permanent Differences	(300,126)	(8,107)	325,228	55,803
Timing Differences				
Add:	1,388,969	1,090,174	293,765	233,711
Deduct:	(842,868)	(2,028,919)	(25,000)	(25,000)
Total Timing Differences	546,101	(938,745)	268,765	208,711
Other Adjustments				
Taxable Profit/(Loss) Opepe Farming LP	-	-	1,127,229	(187,807)
Tax Adjustments Attributable to Minority Interests	(7,591)	(11,729)	6,057	6,245
Total Other Adjustments	(7,591)	(11,729)	1,133,286	(181,562)
Taxable Income/(Loss)	2,721,122	988,846	2,721,122	988,846
Tax at 17.5%	476,196	173,048	476,196	173,048
Deductions from Tax Payable				
Opening Balance	40,572	(16,340)	41,196	(16,340)
Prior period tax paid/(refunded)	-	-	-	-
Provisional Tax Paid	(64,283)	(115,512)	(64,283)	(115,512)
Withholding Tax	(190)	-	-	-
Imputation Credits	(1,062)	(624)	-	-
Total Deductions from Tax Payable	(24,962)	(132,475)	(23,087)	(131,852)
Income Tax Payable/(Refund Due)	451,234	40,573	453,109	41,196
	2022 GROUP	2021 GROUP	2022 PARENT	2021 PARENT
8. Cash and Bank				
Charitable Account	2	1,237	2	1,237
BNZ Bank - Call Account	629	1,515	-	-
BNZ Current Account	961,301	500,345	-	-
BNZ Milk Futures Trading	883	(20,344)	-	-
BNZ Bank - Cheque Account	232,249	170,619	-	-
Farm First Call Account	2,266	2,265	2,266	2,265
OFLP Main Bank Account	-	-	-	-
Main Bank Account	2,362,069	375,405	2,362,069	375,405
OFLP Treasury Call Account	732	732	-	-
Putea Account	76,415	51,762	76,415	51,762
Milk Future Derivatives				
Jarden Securities Ltd - CMT A/c	613,551	195,943	-	-
Total Milk Future Derivatives	613,551	195,943	-	-
Total Cash and Bank	4,250,097	1,279,479	2,440,752	430,669



OPEPE FARM TRUST

Notes to the Financial Statements

For the Year Ended 30 June 2022

9. Contingent Liabilities

Opepe Farm Trust has guarantees to Tuwharetoa Carbon Trust Limited under Deeds of Assignment from Westpac Bank and Dorchester Finance in relation to advances made to Te Whenua Venture Holdings Limited. A settlement was reached for \$250,000 and paid.

The entity has gained emission credits ("New Zealand Units" or "NZU's") and will incur liabilities through the Emissions Trading Scheme (ETS). The entity has applied and received credits on its post 1989 plantations. Should the plantation be deforested, a liability would be incurred unto a maximum of the credits received. At balance date the Trust holds 63,480 NZU's (Prior Year: 63,480).

	2022 GROUP	2021 GROUP	2022 PARENT	2021 PARENT
10. Property, Plant and Equipment				
Land and Buildings				
Land and Buildings At Valuation	52,521,961	53,695,225	48,725,084	50,122,594
Accumulated Depreciation	(6,411,678)	(5,922,568)	(6,333,385)	(5,852,795)
Total Land and Buildings	46,110,283	47,772,656	42,391,699	44,269,799
Plant and Equipment				
Plant and Equipment At Cost	1,501,592	1,371,377	25,679	25,679
Accumulated Depreciation	(766,123)	(659,013)	(9,621)	(7,783)
Total Plant and Equipment	735,469	712,364	16,058	17,896
Motor Vehicles				
Motor Vehicles At Cost	1,072,844	958,804	-	-
Accumulated Depreciation	(613,994)	(497,168)	-	-
Total Motor Vehicles	458,850	461,636	-	-
Office Equipment				
Office Equipment At Cost	89,904	107,919	88,196	106,211
Accumulated Depreciation	(97,336)	(94,230)	(95,823)	(92,782)
Total Office Equipment	(7,432)	13,689	(7,627)	13,429
Property Improvement				
Property Improvement At Cost	242,236	242,236	-	-
Accumulated Depreciation	(240,794)	(240,701)	-	-
Total Property Improvement	1,442	1,535	-	-
Total Property, Plant and Equipment	47,298,612	48,961,879	42,400,130	44,301,124

11. Land and Buildings

Land and buildings owned by the Group, have been revalued to the latest Quotable Values as at July 2019.



OPEPE FARM TRUST

Notes to the Financial Statements

For the Year Ended 30 June 2022

	2022 GROUP	2021 GROUP	2022 PARENT	2021 PARENT
12. Investments				
Alliance Shares	31,890	31,452	887	887
Livestock Improvement Corporation	10,472	8,796	-	-
Emission Trading Units	4,924,083	2,758,206	4,824,480	2,758,206
Forestry	80,000	80,000	-	-
He Akina Limited	27,964	27,964	27,964	27,964
Taupo Saleyards Limited	875	875	875	875
Balance Agrinutrients Limited	365,715	365,715	365,715	365,715
Ravensdown Corporation Limited	43,257	43,257	43,257	43,257
Farmlands	4,295	4,295	4,295	4,295
Taonga	20,000	20,000	20,000	20,000
Sea Products Limited	94,984	94,984	150	150
Tauhara Properties Limited Partnership	2,091,359	1,218,621	2,091,359	1,218,621
Total Investments	7,694,894	4,654,165	7,378,983	4,439,971

Tauhara Properties Limited Partnership - Equity Accounted Investment

	2022 GROUP	2021 GROUP	2022 PARENT	2021 PARENT
Tauhara Properties LP				
Opening Balance	1,218,620	1,157,688	1,218,620	1,157,688
Distribution paid during the year	77,194	60,932	77,193	60,932
Equity Accounted Share of NPAT	-	-	-	-
Closing Balance	1,295,814	1,218,620	1,295,813	1,218,620

He Akina Limited Partnership - Equity Accounted Investment

	2022 GROUP	2021 GROUP	2022 PARENT	2021 PARENT
He Akina Limited				
Opening Balance	27,965	27,965	27,965	27,965
Distribution paid during the year	-	-	-	-
Closing Balance	27,965	27,965	27,965	27,965

13. Loans to Subsidiaries

	2022 GROUP	2021 GROUP	2022 PARENT	2021 PARENT
Opepe Farm Trust Loan	-	-	2,998,926	2,998,926
Total Loans to Subsidiaries	-	-	2,998,926	2,998,926

The loan to Opepe Farming Limited Partnership is interest free. The loan is not expected to be repaid in the next 12 months.



OPEPE FARM TRUST

Notes to the Financial Statements

For the Year Ended 30 June 2021

14. Investments in Subsidiaries

Opepe TM15 Partnership

The Opepe TM15 Partnership owns the land known as Tauhara North. Opepe Farm Trust has an 80% interest in the partnership (Prior Year 80%). The property was revalued to the latest valuation for rating purposes on 1 July 2019, and the forestry crop is held at estimated market value of \$80,000. The value of the investment as at balance date is \$3,015,292 (Prior Year: \$2,990,986).

Opepe Aquaculture Limited

The Trust has a 100% ownership interest in Opepe Aquaculture Ltd (Prior Year: 100%). The value of the investment as at balance date is \$94,834 (Prior Year: \$94,834).

Opepe Farming Limited Partnership

The Trust has a 100% ownership interest in Opepe Farming Limited Partnership. The value of the investment as at balance date is \$2,000,000 (Prior Year: \$2,000,000).

15. Nitrogen Position

The Nitrogen Discharge Allowances are as follows (Units Per Hectare):
Opepe Dairy Farm 22 Units (Prior Year: 22 Units)

Opepe No 1 Farm 13 Units (Prior Year: 13 Units)
Tauhara North Farm 16 Units (Prior Year: 16 Units)
The Trust has kept within the allocated allowances.

16. Taonga

The Trustees have previously approved the purchase of historical paintings of Opepe beneficiaries by Captain Ryan. These Taonga are on loan to the Taupo Art Gallery.

17. Commitments for Capital Expenditure

There are no capital commitments at balance date.

18. Events Subsequent to Balance Date

There were no events that have occurred after the balance date that would have a material impact on the Financial Statements. (Prior Year: A Sale and Purchase Agreement was entered in to on 1 September 2021 for the sale of 63-65 Waikato Street property to Tauhara Properties Limited Partnership for \$1,415,525).



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INDEPENDENT AUDITOR'S REPORT

To the Beneficial Owners of Opepe Farm Trust

Opinion

We have audited the special purpose consolidated and separate financial statements of Opepe Farm Trust (the Trust) and its controlled entities (the Group) on pages 26 to 38, which comprises of the consolidated and separate statement of financial position as at 30 June 2022, and the consolidated and separate statement of financial performance, the consolidated and separate statement of changes in equity and the consolidated and separate statement of cash flows for the year then ended, accompanied by notes to the special purpose consolidated and separate financial statements, including a summary of significant accounting policies.

In our opinion, the special purpose consolidated and separate financial statements present fairly, in all material respects, the financial position of the Trust and Group as at 30 June 2022, and its financial performance and its cash flows for the year then ended in accordance with the accounting policies as disclosed in Note 1 of the special purpose consolidated and separate financial statements.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Special Purpose Consolidated and separate financial statements* section of our report. We are independent of the Trust and Group in accordance with Professional and Ethical Standard 1 *International Code of Ethics for Assurance Practitioners (including International Independence Standards) (New Zealand)* issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, Opepe Farm Trust or any of its controlled entities.

Emphasis of Matter – Basis of Accounting and Restriction on Distribution

We draw attention to Note 1 to the special purpose consolidated and separate financial statements, which describes the basis of accounting. The special purpose consolidated, and separate financial statements are prepared to assist Opepe Farm Trust to meet the provisions of the Trust Deed. As a result, the special purpose consolidated, and separate financial statements may not be suitable for another purpose. Our report is intended solely for the Trust and Group's Beneficial Owners, as a body and should not be distributed to parties other than the Trust and Group and its Beneficial Owners. Our opinion is not modified in respect of this matter.

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Information Other Than the Special Purpose Consolidated and Separate Financial Statements and Auditor's Report

The Trustees are responsible for the other information. Our opinion on the special purpose consolidated and separate financial statements does not cover the other information included in the annual report and we do not and will not express any form of assurance conclusion on the other information. At the time of our audit, there was no other information available to us.

In connection with our audit of the special purpose consolidated and separate financial statements, if other information is included in the annual report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the special purpose consolidated and separate financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed on the other information that we obtained prior to the date of our auditors' report, we concluded that there is a material misstatement of this other information, we are required to report that fact.

Trustees' Responsibilities for the Special Purpose Consolidated and Separate Financial Statements

The Trustees are responsible on behalf of the Trust and Group for the preparation of the special purpose consolidated and separate financial statements in accordance with the accounting policies as disclosed in Note 1 of the special purpose consolidated and separate financial statements and for such internal control as the Trustees determine is necessary to enable the preparation of special purpose consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the special purpose consolidated and separate financial statements, the Trustees are responsible for assessing the Trust and Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Trustees either intend to liquidate the Trust and Group or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Special Purpose Consolidated and Separate Financial Statements

Our objectives are to obtain reasonable assurance about whether the special purpose consolidated, and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of users taken on the basis of these special purpose consolidated and separate financial statements.

As part of an audit in accordance with ISAs (NZ), we exercise professional judgement and maintain professional scepticism throughout the audit. We also:


- Identify and assess the risks of material misstatement of the special purpose consolidated and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Trust and Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of the use of the going concern basis of accounting by the Trustees and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Trust and Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the special purpose consolidated and separate financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Trust and Group to cease to continue as a going concern
- Evaluate the overall presentation, structure and content of the special purpose consolidated and separate financial statements, including the disclosures, and whether the special purpose consolidated, and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the special purpose consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for the audit opinion.

We communicate with the Trustees regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Restriction on Use

This report is made solely to the Trust and Group's Beneficial Owners, as a body. Our audit has been undertaken so that we might state to the Trust and Group's Beneficial Owners those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Trust and Group and the Trust and Group's Beneficial Owners as a body, for our audit work, for this report, or for the opinions we have formed.



Crowe New Zealand Audit Partnership
CHARTERED ACCOUNTANTS
23rd of November 2022

The title 'Partner' conveys that the person is a senior member within their respective division and is among the group of persons who hold an equity interest (shareholder) in its parent entity, Findex Group Limited. The only professional service offering which is conducted by a partnership is external audit, conducted via the Crowe Australasia external audit division and Unison SMSF Audit. All other professional services offered by Findex Group Limited are conducted by a privately owned organisation and/or its subsidiaries.





2022 Annual General Meeting: Opepe Farm, Saturday 17th December, 10.00am